

COMPANY NAME
SCHEDULE OF REVENUE AND EXPENSES
MODIFIED CASH BASIS

Twelve months ended December 31, XXXX and XXXX

	CURRENT PERIOD		PRIOR PERIOD		VARIANCE		NSHCBC
	Amount	Percent	Amount	Percent	Amount	Percent	Percent
REVENUE							
Gross income	\$ 2,956,452	101.0%	\$ 2,871,830	100.5%	\$ 84,622	0.5%	
Refunds & Returned Checks	(30,156)	-1.0%	(14,403)	-0.5%	(15,753)	-0.5%	-0.5%
Total Revenue	\$ 2,926,296	100.0%	\$ 2,857,427	100.0%	\$ 68,869	0.0%	100.0%
EXPENSES							
Advertising	11,264	0.4%	12,155	0.4%	(891)	0.0%	1.1%
Equipment Purchased	5,406	0.2%	5,614	0.2%	(208)	0.0%	0.1%
Dues & Publications	22,156	0.8%	22,766	0.8%	(610)	0.0%	0.4%
Meals & Entertainment	3,245	0.1%	1,359	0.0%	1,886	0.1%	0.2%
Medical Supplies	167,502	5.7%	169,448	5.9%	(1,946)	-0.2%	5.6%
Insurance - Malpractice	14,350	0.5%	13,328	0.5%	1,022	0.0%	0.6%
Insurance - Business	8,964	0.3%	6,606	0.2%	2,358	0.1%	0.8%
Insurance-Medical-Staff	94,231	3.2%	98,166	3.4%	(3,935)	-0.2%	1.8%
Interest Expense	2,352	0.1%	4,353	0.2%	(2,001)	-0.1%	0.1%
Laundry and Uniform	2,915	0.1%	3,615	0.1%	(700)	0.0%	1.2%
Outside Services	16,543	0.6%	26,541	0.9%	(9,998)	-0.4%	0.9%
Office Supplies	23,589	0.8%	25,702	0.9%	(2,113)	-0.1%	1.5%
Rent	199,556	6.8%	197,328	6.9%	2,228	-0.1%	6.1%
Repairs/maint.	47,501	1.6%	36,927	1.3%	10,574	0.3%	1.4%
Retirement Plan- Staff	17,554	0.6%	37,054	1.3%	(19,500)	-0.7%	1.3%
Salaries - Staff	732,561	25.0%	786,712	27.5%	(54,151)	-2.5%	23.3%
Taxes - Payroll-Staff	60,156	2.1%	66,348	2.3%	(6,192)	-0.3%	0.4%
Taxes - Other	6,579	0.2%	4,112	0.1%	2,467	0.1%	0.3%
Telephone	32,115	1.1%	36,744	1.3%	(4,629)	-0.2%	0.5%
Travel & Meetings	28,465	1.0%	34,174	1.2%	(5,709)	-0.2%	0.3%
Utilities	20,657	0.7%	21,382	0.7%	(725)	0.0%	0.8%
TOTAL EXPENSES	\$ 1,517,661	51.9%	\$ 1,610,434	56.4%	\$ (92,773)	-4.5%	49.7%
INCOME BEFORE DRS COMP	1,408,635	48.1%	1,246,993	43.6%	161,642	4.5%	50.3%

For mangement purposes only

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DRS COMPENSATION							
Salary- Drs.	764,556	26.1%	885,711	31.0%	(121,155)	-4.9%	
Payroll Taxes-Drs.	38,556	1.3%	40,960	1.4%	(2,404)	-0.1%	
Health Ins. Drs.	49,354	1.7%	48,771	1.7%	583	0.0%	1.2%
Retirement Plan- Drs.	47,565	1.6%	54,330	1.9%	(6,765)	-0.3%	3.6%
TOTAL DRS COMP	<u>900,031</u>	<u>30.8%</u>	<u>1,029,772</u>	<u>36.0%</u>	<u>(129,741)</u>	<u>-5.3%</u>	
NET PRACTICE INCOME	<u>\$ 508,604</u>	<u>17.4%</u>	<u>\$ 217,221</u>	<u>7.6%</u>	<u>\$ 291,383</u>	<u>9.8%</u>	

GROSS COLLECTION PERCENT	<u>64.0%</u>	<u>65.2%</u>	<u>67.1%</u>
ADJ. AND REFUND PERCENT	<u>37.5%</u>	<u>37.9%</u>	<u>38.9%</u>
NET COLLECTION PERCENT	<u>102.4%</u>	<u>100.0%</u>	<u>99.3%</u>
A/R RATIO	<u>0.6</u>	<u>0.7</u>	<u>0.8</u>

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